# CORPORATE PARTNERSHIP OPPORTUNITIES



DENVERBOTANIC GARBENS



### Our Mission

The mission of Denver Botanic Gardens is to connect people with plants, especially plants from the Rocky Mountain region and similar regions around the world, providing delight and enlightenment to everyone.

than plants—we foster a shared commitment to

education, research, horticulture and more.

In support of the Gardens' institutional mission of connecting people with plants, the purpose of Chatfield Farms is to inspire the public to be good stewards of the environment by connecting people to our past, present and future relationships with plants of the Rocky Mountain region.

#### Our Core Values

The four core values of the Gardens – transformation, relevance, diversity and sustainability – spell out the Gardens' intentions in the years ahead. These core values, along with the Gardens' brand platform, strategy, icon and capital campaign, are cohesive and serve as a map to chart our course. With the support of friends, we set out to ensure Denver Botanic Gardens will forever flourish.



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Member households



64K+
Volunteer hours

Volunteer hours logged per year



50K+

Living plants in our collections



Specimens in our herbarium



### Who You'll Reach



1.4M
Annual visitors





**341**Full-time, part-time and seasonal staff

### **Brand Exposure Opportunities**







# **Digital Assets**



335K
Total followers
on social media



12.6M Website visitors per year



131K Subscribers to the Botanic Buzz e-newsletter

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#### Spring Plant Sale and Fall Plant & Bulb Sale

Visitors can shop for a wide variety of quality flora and get expert advice from horticulturists.



World-renowned musical artists perform in a unique outdoor setting for mostly sold-out crowds.



#### **Evenings al Fresco**

Talented local musicians and small ensembles perform on weeknights throughout the Gardens.

#### Lavender Festival

This two-day festival at Chatfield Farms includes lavender demonstrations, music and vendors.



#### Corn Maze

This popular fall event at Chatfield Farms features a 9-acre corn maze, barrel train rides, vendors and escape rooms.

#### **Pumpkin Festival**

Purchase a pumpkin from the 10-acre patch at Chatfield Farms, enjoy live entertainment, carnival games, children's activities, tractor display, wagon rides and local vendors at this three-day event.



#### Glow at the Gardens™

This fall-themed event at York Street is appropriate for all ages celebrating the art of pumpkin carving, with elaborate, illuminated displays and performances.

#### **Trail of Lights**

Trail of Lights at Chatfield Farms takes you along a winding path glistening with lights that illuminate the Colorado countryside.



#### Blossoms of Light®

Evenings from November through early January, York Street transforms into a dazzling, ever-changing display of light and color.

#### **Exhibition Sponsorship: Year-round**

Local, national and international artists celebrate the natural world across three galleries and in outdoor gardens.





#### Elevate Your Brand

- Opportunity for onsite activation to interact with our engaged audience
- Opportunity to distribute pre-approved branded items and/or digital or physical coupons for onsite activation
- Logo listed with other event sponsors on "thank you to our sponsors" LCD slides in various locations











- Event sponsor logos listed on event way-finding signage (select levels of sponsorship only)
- Logo and live link listed under sponsorship level on the web page of the event being sponsored
- Logo and live link listed under sponsorship level on the corporate partner web page
- Logo listed on map on our app (applies to select Presenting Sponsors only)
- Company listed by name only in quarterly digital magazine, Inside the Gardens
- Company listed by name only in the Gardens' annual report

### Engage Your Team

- Agreed-upon number of complimentary tickets to the sponsored event
- Invitations to special events (based on level of sponsorship)
- Optional add-on Corporate Membership (see page 10 for full benefits)

2024 Corporate Membership Benefits	Prairie	Meadow	Foothills	Montane	Alpine	Summit
	\$650*	\$1,250*	\$3,000	\$6,250	\$12,500	\$15,000
GENERAL BENEFITS						
Number admitted into Gardens per day	6	6	6	8	8	8
One-time-use guest passes	10	20	30	50	100	100
Individual Plus gift memberships		15	30	50	75	100
Corn Maze tickets (valid for first 2 weekends only: Sept. 20-22, 27-29)	15	20	30	50	100	100
Tickets to Corporate Nights for Blossoms of Light® at York Street (Nov. 19)	10	20	30	50	100	100
Tickets to Corporate Nights for Trail of Lights at Chatfield Farms (Dec. 4)	10	20	30	50	100	100
Group Volunteer Opportunities				€	*	*
BENEFITS FOR COMPANY						
Advance ticketing for Summer Concert Series (listed by day of sale)**	3	3	2	1	1	1
Number admitted to each VIP pre-concert experience during Summer Concert Series		2	6	6	8	8
Discount on one private event rental per membership year			10%	10%	10%	10%
Opportunity for one complimentary group tour (exhibitions, herbarium or horticulture)				*	*	*
Access to the Gardens' quarterly digital magazine, Inside the Gardens	*	*	*	<b>%</b>	*	*
Monthly Botanic Buzz e-newsletter	**	<b>%</b>	*	<b>%</b>	<b>%</b>	*
Company acknowledgment in annual report and member-only magazine	*	*	*	*	*	*
Company acknowledgment on Corporate Partners web page		*	*	*	*	*

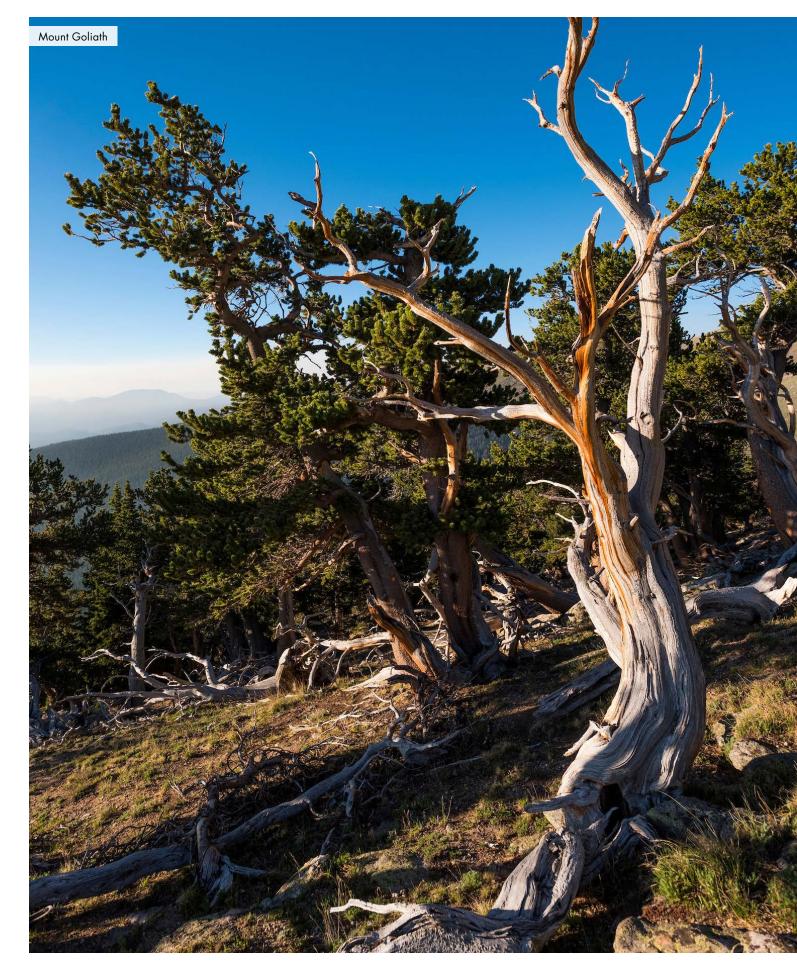
<sup>\*</sup>Nonprofit organizations may apply to receive a 50% discount on Prairie and Meadow levels.

\*\*Concert tickets may be purchased by one company representative (limit of six tickets per concert).

Benefits subject to change and are non-transferable outside of company, unless otherwise noted. General admission does not include separately ticketed events.

If you have questions or want to learn more about our partnership opportunities:

Please contact Melissa Schaap, Corporate Partnerships Manager
720-865-3663 | melissa.schaap@botanicgardens.org





# Give your team access to so much more than "just a beautiful place!"

The Gardens offers hundreds of <u>adult education</u> programs. From a certificate course in herbalism to morning yoga classes, discover new ways to enrich, educate and expand your team's horizons. Our <u>community science</u> programs provide the opportunity for anyone to get involved in our research.































Is your staff looking for a team-building activity during the typical workday (Monday – Friday)? Check this page for opportunities to volunteer as a group. Our biggest need for volunteer groups is supporting our special events.

# Opportunities for 2024 include:

- Spring Plant Sale
- Field & Garden
   Projects at Chatfield
   Farms summer & fall
- Fall Plant & Bulb Sale
- Pumpkin Festival
- Glow at the Gardens

Group volunteering opportunities cannot be guaranteed, and are available to higher level corporate members on a first-come, first-served basis.





# Other Ways to Support the Gardens

### In-kind Donations

We welcome food donations from restaurants, caterers and food companies to feed our volunteers for special events, school programs, internal meetings and pre-VIP experience guests.

We partner with beer, wine and alcohol companies to support our fundraising events, such as the *Fête des Fleurs*, VIP opening receptions and other donor appreciation events.

### Matching Employee Gifts

Give the gift of doubling your employees' impact. For more information on Employer Matching Gifts, check out **our website**.

"The generosity of donors and sponsors is astounding.
They make so many things possible, so many dreams come true."

– Brian Vogt, CEO

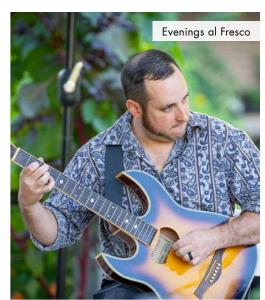




How the Gardens Supports the Community

- Denver Botanic Gardens **donates memberships**, passes and more to other nonprofits for fundraisers.
- With eight SCFD Free Days per year, the Gardens welcomes thousands of visitors from across our community.
- The Gardens provides limited free community tickets for high-demand events.
- Over the past two growing seasons, the Gardens'
  Urban Food Initiatives have distributed nearly
  30,000 pounds of food at no or low cost.
- Our partnership with Veterans to Farmers introduces veterans to small-scale farming as a career and to methods of self-care.







# Connect With Us

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# GARDENS

botanicgardens.org





The Gardens is grateful for funds from the Scientific & Cultural Facilities District (SCFD), which enable us to expand services and enhance the quality of our programs and exhibits.







